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16 Jimmy Persels

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19 UNITED STATES DISTRICT COURT
20 EASTERN DISTRICT OF WASHINGTON
21

22 SHANNON BRONZICH, individually
23 and on behalf of a class of similarly
24 situated Washington residents,

25 Plaintiff,

26 v.

PERSELS & ASSOCIATES, LLC, a
Maryland limited liability company, et
al.,

Defendants.

No. CV-10-00364-EFS

REPLY TO MOTION TO DISMISS
BY PERSELS & ASSOCIATES,
NEIL RUTHER, and JIMMY
PERSELS

**Hearing: April 12, 2011 @ 1:30 PM
Richland, WA**

Oral Argument

[Class Action]

REPLY TO MOTION TO DISMISS BY PERSELS & ASSOCIATES, NEIL
RUTHER, AND JIMMY PERSELS - 0

I. INTRODUCTION

Plaintiffs’ response brief reveals that the crux of their Amended Complaint against Persels & Associates, LLC (hereinafter, “Persels” or “Persels & Associates”) is an alleged deception or misrepresentation. Plaintiffs claim that Persels and its partners “lend their names” as lawyers to co-defendants, “falsely pretend” to provide legal services, and seek to achieve an “end-run around state consumer protection laws” by employing various “fictions,” “scheme[s],” and “ruse[s]” in conspiracy with the co-defendants. Plaintiffs’ Response to Persels & Associates’ Motion to Dismiss (“Response Brief”) at 2, 5, 6. Having selected *intentional deception* as their primary theory, Plaintiffs cannot avoid the heightened pleading standard mandated by Rule 9(b). As discussed in Section II.A below, Plaintiffs do not – and cannot – satisfy that heightened pleading standard.

17 But even if Rule 9(b) does not control here, Rule 8 does, and Plaintiffs do
18 not satisfy that pleading standard either. Plaintiffs' hand-picked list of nine
19 "factual allegations," which purportedly meet Rule 8 under *Bell Atlantic Corp. v.*
20 *Twombly*, 550 U.S. 544 (2007), and *Ashcroft v. Iqbal*, 129 S. Ct. 1937 (2009),
21 consists of nothing more than conclusory assertions of falsity and conspiracy.
22 Despite being cast as "factual," these allegations contain ***no facts*** at all and
23 therefore do not save the Amended Complaint from dismissal. *Iqbal*, 129 S. Ct. at
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1 1951 (“[B]are assertions, much like the pleading of conspiracy in *Twombly*,
 2 amount to nothing more than formulaic recitation of the elements of a . . .
 3 claim . . . As such, the allegations are conclusory and not entitled to be assumed
 4 true.” (internal quotation marks and citation omitted)).¹

5 Plaintiffs also misinterpret the legal services exemption in RCW
 6 18.28.010(2)(a). The exemption does not depend on the quantum of the legal
 7 services performed to address the client’s indebtedness, as they suggest. Instead, it
 8 applies if the services performed to address debt-related issues ***related to*** or are
 9 ***connected with*** the practice of law within the meaning of General Rule 24. *See*
 10 *Thomas v. Metro. Life Ins. Co.*, 631 F.3d 1153, 2011 U.S. App. LEXIS 2024, at
 11 *21 (10th Cir. 2011). The Amended Complaint pleads no facts plausibly showing
 12 that in providing services to its clients Persels acted outside of GR 24. It therefore
 13

19 ¹ Neither can the Amended Complaint be saved by references to information
 20 that it failed to plead. *See Broam v. Bogan*, 320 F.3d 1023, 1026 n.2 (9th Cir.
 21 2003), and discussion in the Reply Brief by CareOne Defendants, demonstrating
 22 that the complaint may not be amended by the brief in opposition to a motion to
 23 dismiss. For efficiency, Persels and the individual Defendants Neil Ruther and
 24 Jimmy Persels incorporate this and additional arguments by the CareOne
 25 Defendants by reference.

REPLY TO MOTION TO DISMISS BY PERSELS & ASSOCIATES, NEIL RUTHER, AND JIMMY PERSELS - 2

1 fails to state a claim for relief against Persels and its individual attorneys, and
 2 should be dismissed.
 3

4 II. ARGUMENT

5 A. Rule 9(b) Controls Plaintiffs' Allegations, And Plaintiffs Fail To Satisfy 6 That Pleading Requirement.

7 As noted above, Plaintiffs' Response Brief reveals that the crux of their
 8 Amended Complaint against Persels & Associates is an alleged deception or
 9 misrepresentation. Having selected *intentional deception* as their primary theory,
 10 Plaintiffs cannot avoid the heightened pleading standard mandated by Rule 9(b).
 11 *Kearns v. Ford Motor Co.*, 567 F.3d 1120, 1125 (9th Cir. 2009) (holding that Rule
 12 9(b)'s heightened pleading standard "applies to . . . statelaw causes of action" that
 13 sound in fraud, and further specifically holding that "Rule 9(b)'s heightened
 14 pleading standards apply to claims for violations of the CLRA and UCL,"
 15 California's consumer protection statutes).²

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² Persels addressed the applicability of Rule 9(b) in its opening brief. See Memorandum of Authorities in Support of Motion to Dismiss by Persels & Associates, LLC, Neil Ruther, and Jimmy Persels at 14 n.4 ("To the extent Plaintiffs claim a deception or misrepresentation, they must comply not only with the plausibility criteria articulated in *Twombly* and *Iqbal* but also with Fed. R. Civ. P. 9(b)'s heightened pleading standard . . ."). Despite clarifying that the crux of (continued . . .)

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For purposes of Rule 9(b), a claim “sounds in fraud” where the plaintiff
“allege[s] a unified course of fraudulent conduct . . . as the basis of [the] claim. In
that event, . . . the pleading of that claim as a whole must satisfy the particularity
requirement of Rule 9(b).” *Vess v. Ciba-Geigy Corp. USA*, 317 F.3d 1097, 1104-
05 (9th Cir. 2003). In addition, “[i]t is well-established in the Ninth Circuit” that
even “claims for . . . ***negligent*** misrepresentation must meet Rule 9(b)’s
particularity requirements.” *Neilson v. Union Bank of Cal.*, N.A., 290 F. Supp. 2d
1101, 1141 (C.D. Cal. 2003) (emphasis added). Courts in the Ninth Circuit also
have specifically held that Rule 9(b) applies to claims under Section 5 of the
Federal Trade Commission Act (“FTC Act”), 15 U.S.C. § 45(a)(1), which prohibits
“unfair or deceptive acts or practices in or affecting commerce.” *Fed. Trade
Comm’n v. Lights of Am., Inc.*, No. SACV 10-1333 JVS, 2010 U.S. Dist. LEXIS
137088, at *2 (C.D. Cal. Dec. 17, 2010) (internal quotation marks and citation
omitted); *Fed. Trade Comm’n v. Swish Mktg.*, No. C 09-03814 RS, 2010 U.S. Dist.
LEXIS 15016, at *6-7 (N.D. Cal. Feb. 22, 2010); *see also Fed. Trade Comm’n v.
Cantkier*, No. 09-00894, 2010 U.S. Dist. 2011 LEXIS 21076 (D.D.C. Mar. 3,
2011).

24 (. . . continued)
25 the Amended Complaint *is* deception, Plaintiffs insist that Rule 9(b) does not
26 apply. *See* Response Brief at 2, 5-6, 20. As discussed above, Plaintiffs are wrong.

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1 The heightened Rule 9(b) pleading standard also controls state law claims
 2 under the “little FTC acts” adopted by several states in the 1950s and 1960s and
 3 generally modeled after Section 5 of the Federal Trade Commission Act. *See*
 4 *Kearns*, 567 F.3d at 1125; *see also Witherspoon v. Phillip Morris Inc.*, 964 F.
 5 Supp. 455, 464 (D.D.C. 1997) (applying Rule 9(b) to a claim under a District of
 6 Columbia deceptive trade practices statute that the court found “analogous” to a
 7 fraud claim). Washington’s Consumer Protection Act (“CPA”), RCW 19.86.020,
 8 was one of the “little FTC acts” modeled after, and construed consistently with,
 9 Section 5 of the FTC Act. *Hangman Ridge Training Stables, Inc. v. Safeco Title*
 10 *Ins. Co.*, 105 Wn. 2d 778, 783, 719 P.2d 531 (1986); *Salois v. Mut. of Omaha*, 90
 11 Wn. 2d 355, 358, 581 P.2d 1349 (1978). *See* RCW 19.86.920 (“It is the intent of
 12 the legislature that, in construing this act, the courts be guided by final decisions of
 13 the federal courts . . . interpreting . . . federal statutes dealing with the same or
 14 similar matters . . .”).
 15

16 Plaintiffs ignore controlling Ninth Circuit precedent and cite state court
 17 decisions to argue that Rule 9 does not apply to their CPA claims because “fraud is
 18 not an element of a CPA violation.” Response Brief at 20-21. The Ninth Circuit
 19 rejected the same argument in *Kearns*, which, like this case, involved a state CPA
 20 complaint removed to federal court. As here, the plaintiffs argued “that Rule 9(b)
 21

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1 does not apply to California's consumer protection statutes because California
 2 courts have not applied Rule 9(b) to the Consumer Protection Statutes." *Kearns*,
 3 567 F.3d at 1125. The Ninth Circuit rejected this argument as "unavailing." *Id.* at
 4 1125. The court explained:

5 It is well-settled that the Federal Rules of Civil Procedure apply
 6 in federal court, "irrespective of the source of the subject matter
 7 jurisdiction, and irrespective of whether the substantive law at
 8 issue is state or federal." . . .

9 The CLRA prohibits "unfair methods of competition and unfair
 10 or deceptive acts or practices undertaken . . . in the sale

11 . . . of goods or services to any consumer." Cal. Civ. Code
 12 §1770. The UCL prohibits "unlawful, unfair or fraudulent
 13 business act[s] or practice[s]" and "unfair, deceptive, untrue or
 14 misleading advertising." Cal. Bus. & Prof. Code §17200. ***Rule***
9(b)'s particularity requirement applies to these statelaw causes
of action. *Vess*, 317 F.3d at 1102-05. In fact, we have
 15 specifically ruled that Rule 9(b)'s heightened pleading standards
 16 apply to claims for violations of the CLRA and UCL. *Id.*

17 *Id.* (emphasis added; citations omitted; third ellipsis and brackets in original); *see*
 18 also *Lights of Am.*, 2010 U.S. Dist. LEXIS 137088, at *10 n.4 ("distinction, for
 19 Rule 9(b) purposes, between a fraudulent claim and a false one is hairsplitting"
 20 (internal quotation marks, citation, and brackets omitted)).

21 Having shown through their Response Brief that Rule 9(b) necessarily
 22 applies here, Plaintiffs must satisfy it. That rule provides that "a party must state
 23 *with particularity* the *circumstances* constituting fraud or mistake." Fed. R. Civ. P.
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1 9(b) (emphasis added). In *Kearns*, the plaintiffs claimed that “Ford ma[de] false
 2 and misleading statements concerning the safety and reliability of its CPO
 3 [certified pre-owned] vehicles” and “by making such false statements . . .
 4 conspire[d] to mislead class members into believing that the CPO program
 5 guarantees a safer, more reliable, and more roadworthy used vehicle.” *Id.* at 1123.
 6
 7 Explaining what Rule 9(b) requires, the Ninth Circuit rejected such allegations as
 8 inadequate because “Kearns failed to articulate the who, what, when, where, and
 9 how of the misconduct alleged.” *Id.* at 1126; *see also United States ex rel.*
 10 *Williams v. Martin-Baker Aircraft Co.*, 389 F.3d 1251, 1256 (D.C. Cir. 2004)
 11
 12 (these requirements “guarantee all defendants sufficient information to allow for
 13 preparation of a response” (internal quotation marks and citation omitted)).
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16 The same reasoning and result in *Kearns* apply equally here. As noted
 17 above, Plaintiffs claim that Persels and its partners “lend their names” as lawyers
 18 to co-defendants, “falsely pretend” to provide legal services, and seek to achieve
 19 an “end-run around state consumer protection laws” by employing various
 20 “fictions,” “scheme[s],” and “ruse[s]” in conspiracy with the co-defendants.
 21 Response Brief at 2, 5-6. As the above discussion shows, these allegations are
 22 similar to the central theme in *Kearns*. Yet, Plaintiffs do not even pretend to meet
 23 the level of specificity mandated by Rule 9(b). Nor can they meet it. Instead, they
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1 seek to avoid the heightened pleading standard altogether. Under *Kearns*, this
 2 attempt fails. Accordingly, the Amended Complaint should be dismissed – *in its*
 3 *entirety* – for failure to meet the particularity requirement of Rule 9(b).
 4

5 **B. The Amended Complaint Also Fails To Meet Rule 8 As Interpreted By**
 6 ***Twombly* And *Iqbal*.**

7 Moreover, the Amended Complaint fails to meet even the less demanding
 8 pleading requirements of Rule 8. Plaintiffs identify nine “factual allegations” that
 9 they claim suffice to meet the pleading standard required by the Supreme Court in
 10 *Twombly*, 550 U.S. 544, and *Iqbal*, 129 S. Ct. 1937. *See* Response Brief at 6-7
 11 (asserting that the listed items “demonstrate Persels & Assoc. is a front for its co-
 12 conspirator Defendants”). Plaintiffs confuse facts with conclusions. Their list of
 13 so-called “factual allegations” consists of nothing more than self-serving, circular,
 14 and conclusory assertions of falsity and conspiracy that are cast as factual
 15 allegations but on closer look contain ***no facts*** at all. *See id.* (maintaining that
 16 Persels Defendants “in fact do not perform the debt settlement and negotiating
 17 services contracted for,” “lend their names to the CareOne defendants,”
 18 “deceptively represent that the CareOne Defendants’ activities are administrative,”
 19 “falsely represent that its attorney members are licensed to practice law in
 20 Washington,” and “failed to disclose . . . that [they] partnered with and split fees
 21 with the CareOne Defendants”).
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1 The Supreme Court in *Iqbal* explained that such “bare assertions . . .
 2 amount[ing] to nothing more than a formulaic recitation of the elements of a . . .
 3 claim . . . are . . . not entitled to be assumed true” and do not save the claim from
 4 dismissal. *Iqbal*, 129 S. Ct. at 1951 (internal quotation marks and citation
 5 omitted). The Court noted “we are not bound to accept as true a legal conclusion
 6 couched as a factual allegation.” *Id.* at 1950 (internal quotation marks and citation
 7 omitted). In *Twombly*, the Court similarly held that statements of parallel conduct
 8 “much like a naked assertion of conspiracy” do not suffice, and added that courts
 9 are “not required to accept” terms like “conspiracy” or “agreement” as a “sufficient
 10 basis for a complaint.” *Twombly*, 550 U.S. at 557 (internal quotation marks and
 11 citation omitted).

15

16 Ninth Circuit law is in accord with these principles. In *Moss v. U.S. Secret*
 17 *Service*, 572 F.3d 962 (9th Cir. 2009), the Ninth Circuit followed *Iqbal* and
 18 *Twombly* and refused to credit bald assertions of wrongdoing against the Secret
 19 Service agents who ordered the relocation of a demonstration critical of then-
 20 President George W. Bush. It explained:

22

23 The bald allegation of impermissible motive on the Agents’ part,
 24 standing alone, is conclusory and is therefore not entitled to an
 25 assumption of truth. The same is true of Plaintiffs’ allegation
 26 that, in ordering the relocation of their demonstration, the Agents
 acted in conformity with an officially authorized *sub rosa* Secret
 Service policy of suppressing speech critical of the President.

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1 The allegation of systematic viewpoint discrimination . . .
 2 without any factual content to bolster it, is just the sort of
 3 conclusory allegation that the *Iqbal* Court deemed inadequate,
 4 and thus does nothing to enhance the plausibility of Plaintiffs'
 4 viewpoint discrimination claim against the Agents.

5 *Moss*, 572 F.3d at 970. Summarizing the Supreme Court's holding in *Iqbal*, the
 6 Ninth Circuit in *Moss* added: "Thus, in *Iqbal*, the Court assigned no weight to the
 7 plaintiff's conclusory allegation that former Attorney General Ashcroft and FBI
 8 Director Mueller knowingly and willfully subjected him to harsh conditions of
 9 confinement 'solely on account of his religion, race, and/or national origin and for
 10 no legitimate penological interest.'" *Id.* at 960 (citation and brackets omitted).
 11

12 Here, such "conclusory allegations" are all the Amended Complaint offers.
 13 Its assertions that Persels does not perform the legal services to Plaintiffs and
 14 instead operates a "scheme" designed to "falsely represent" its status as a law firm
 15 and to hide the involvement of CareOne Defendants are entirely conclusory. They
 16 are no different from the formulaic – but fact-free – recitations of anticompetitive
 17 conspiracy in *Twombly*, the bare assertion in *Iqbal* that Ashcroft was the
 18 "architect" of a discriminatory policy and that Mueller was "instrumental" in its
 19 implementation, and the bald assertion of viewpoint discrimination in *Moss*. Such
 20 allegations are plainly insufficient. *Twombly*, 550 U.S. at 557 ("[W]ithout some
 21 further factual enhancement," each of these assertions was merely a conclusory
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 RUTHER, AND JIMMY PERSELS - 10**

1 label that “stop[ped] short of the line between possibility and plausibility of
 2 entitlement to relief.” (internal quotation marks, citation, and brackets omitted));
 3
 4 *Iqbal*, 129 S. Ct. at 1954 (“Rule 8 does not empower respondent to plead the bare
 5 elements of his cause of action, affix the label ‘general allegation,’ and expect his
 6 complaint to survive a motion to dismiss.”).
 7

8 In short, Plaintiffs’ Amended Complaint fails on multiple grounds. It fails to
 9 satisfy the heightened pleading requirements of Rule 9(b) and is subject to
 10 dismissal on that basis. But even if Rule 9(b) does not apply here, Rule 8 still
 11 “demands more than an unadorned, the-defendant-unlawfully-harmed-me
 12 accusation.” *Iqbal*, 129 S. Ct. at 1949 (“A pleading that offers labels and
 13 conclusions or a formulaic recitation of the elements of a cause of action will not
 14 do.” (internal quotation marks and citation omitted)). Here, after two attempts to
 15 properly plead their claims, Plaintiffs offer only conclusory assertions that Persels
 16 & Associates did not perform the legal services it agreed by contract to provide
 17 and “deceptively” lent its name to CareOne Defendants. Under *Twombly* and
 18 *Iqbal*, these assertions fail to meet Rule 8, much less Rule 9(b). For this reason
 19 too, the Complaint against Persels & Associates and its partners should be
 20 dismissed.
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**REPLY TO MOTION TO DISMISS BY PERSELS & ASSOCIATES, NEIL
 RUTHER, AND JIMMY PERSELS - 11**

1 **C. The Amended Complaint Should Be Dismissed Because It Pleads No**
 2 **Facts To Overcome The Lawyer Exemption Contained In RCW**
 3 **18.28.010.**

4 To avoid RCW 18.28.010(2)(a), which exempts from regulation as debt
 5 adjusters, among other professionals, “[a]ttorneys-at-law . . . while performing
 6 services *solely incidental to the practice of their professions*” (emphasis added),
 7 Plaintiffs argue that the italicized phrase above “does not encompass attorneys
 8 whose very business is the marketing of debt adjusting programs to consumers.”
 9
 10 Response Brief at 11. For this interpretation, Plaintiffs rely on a dictionary
 11 definition of “incidental” as “subordinate” or “nonessential . . . in position or
 12 significance” and “case law” interpreting the federal Investment Advisers Act
 13 (“IAA”). *See id.* (citing *Webster’s Third New International Dictionary* (2002);
 14 *Commodity Futures Trade Comm’n v. Vartuli*, 228 F.3d 94 (2d Cir. 2000)).
 15
 16 Neither the dictionaries nor cases that construed the IAA support Plaintiffs’
 17 misinterpretation of the attorney exemption.
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19
 20 Dictionaries define the meaning of “incidental” as having two components,
 21 “attendant to” and “non-essential.”³ Plaintiffs’ interpretation focuses exclusively
 22

23 ³ See, e.g., *Black’s Law Dictionary* 830 (9th ed. 2009) (“Subordinate to
 24 something of greater importance; having a minor role . . .”); *Webster’s Unabridged*
 25 *Dictionary* 966 (2d ed. 2001) (“1: happening or likely to happen in an unplanned or
 26 (continued . . .)

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1 on the latter – to the exclusion of the dictionary definition of “incidental” as
 2 “attendant to,” *i.e.*, having to do with the relationship between two things. It also
 3 ignores the use of the statutory modifier – “*solely*” – which does not fit well with
 4 the secondary meaning of “incidental” found in a dictionary. *See Thomas v.*
 5 *Metro. Life Ins. Co.*, No. CIV-07-0121-F, 2009 U.S. Dist. LEXIS 78014, at *14-15
 6 (W.D. Okla. 2009) (“[I]t is natural to speak of one thing being ‘*solely* attendant’ to
 7 another thing. But it would be unusual to describe a thing as ‘*solely*
 8 inconsequential’ to another thing, or as ‘*solely* a minor part of’ another thing”).
 9

10 Construing the IAA, the district court in *Thomas* held that the term
 11 “incidental” in the phrase “*solely incidental*” means “attendant to” or “in
 12 connection with.” In a recent decision, the Tenth Circuit affirmed the district
 13

14 (. . . continued)

15 subordinate conjunction with something else. 2: incurred casually and in addition
 16 to the regular or main amount: *incidental expenses*. 3: likely to happen or naturally
 17 appertaining (usually fol. by to)”); *Webster’s New International Dictionary*
 18 1257 (2d ed. 1956) (“1: Happening as a chance or undesigned feature of something
 19 else; casual; hence, not of prime concern; subordinate; as, an *incidental expense*. 2:
 20 Liable to happen or to follow as a chance feature or incident; as, the trials
 21 *incidental* to married life. . . .”); *Black’s Law Dictionary* 942-43 (3d ed. 1933)
 22 (“Depending upon or appertaining to something else as primary; something
 23 necessary, appertaining to, or depending upon another which is termed the
 24 principal; something incidental to the main purpose.”).
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26

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1 court's interpretation. *Thomas*, 2011 U.S. App. LEXIS 2024, at *18-19. The IAA
 2 exemption applied to a broker or dealer "whose performance of [investment
 3 advice] services is solely incidental to the conduct of his business as a broker or
 4 dealer." Emphasizing that the words "solely" and "incidental" must be read
 5 together, the Tenth Circuit held:
 6

7 "Solely" . . . means "exclusively or only." *Webster's Unabridged Dictionary* 1815 (2d ed. 2001). This compliments
 8 the relational aspect of "incidental": "solely" modifies
 9 "incidental to," and the phrase as a whole renders the exemption
 10 applicable only when the broker-dealer gives advice in
 11 connection with the sale of a product. Under Plaintiffs' proposed
 12 reading, application of the exemption would hinge upon the
 13 quantum or importance of the broker-dealer's advice. Besides
 14 creating a difficult problem of line-drawing – how much advice
 15 is too much, and how could we measure the importance of the
 16 advice? – under Plaintiffs' interpretation "solely" would not
 meaningfully modify "incidental to" and would be superfluous.
 We are unwilling to adopt such an interpretation.

17 *Id.* The Congressional acknowledgment that broker-dealers "were not the target of
 18 the . . . regulation" despite giving investment advice further supported the Tenth
 19 Circuit's holding that "broker-dealers meet the . . . exemption so long as they give
 20 investment advice only in connection with the primary business of selling
 21 securities. On the other hand, broker-dealers who give advice that is not
 22 connected to the sale of securities . . . do not meet the . . . exemption." *Id.* at *23-
 23 24.
 25
 26

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1 For the same reasons, as a matter of common sense and context, Plaintiffs'
 2 proffered interpretation cannot control the result here. The exemption in RCW
 3 18.28.010(2)(a) does not depend on the *quantum* of the legal services performed to
 4 address the client's indebtedness, as Plaintiffs suggest. Instead, the key inquiry is
 5 *relational*. The exemption applies if the services performed to address debt-related
 6 issues relate to or are connected with the practice of law within the meaning of
 7 General Rule 24. *See Thomas*, 2011 U.S. App. LEXIS 2024, at *21-22
 8 ("application of the broker-dealer exemption hinges upon whether the advice in
 9 question relates to or is connected with the broker-dealer's primary business – not
 10 upon the quantum . . . of that advice"). Attorneys whose practice consists
 11 primarily (or even exclusively) of counseling clients and managing risks caused by
 12 "indebtedness" – including, without limitation, the bankruptcy bar and collection
 13 attorneys – do not lose the exemption's protection so long as they "practice" their
 14 profession as lawyers by applying "legal principles and judgment with regard to
 15 the circumstances . . . which require the knowledge and skills of a person trained in
 16 the law." GR 24.

22 The Amended Complaint pleads no facts plausibly showing that in providing
 23 services to its clients Persels & Associates acted outside of GR 24. Nor can it. In
 24 the Retainer Agreement, Persels & Associates offered the skills and knowledge of
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**REPLY TO MOTION TO DISMISS BY PERSELS & ASSOCIATES, NEIL
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1 attorneys licensed in Washington to address the legal problems associated with
 2 Plaintiffs' unsecured debt. The specific services it offered ("What we will do for
 3 you") include those listed in GR 24(a)(1)-(4) as examples of "the practice of law":
 4

- 5 • "attempt[ing] to negotiate all of the [client's] unsecured debts for less
 6 than the full amount owed";
- 7 • "analyz[ing] your debt to determine whether you have legal defenses for
 8 payment";
- 9 • "answer[ing] any legal question and deal[ing] with any legal issues that
 10 arise in connection with your debt";
- 11 • "review[ing] any court papers or other legal documents you receive
 12 about your debts";
- 13 • prosecuting FCRA complaints on behalf of the client; and
- 14 • "If a creditor sues . . . to collect a debt . . . responding to the suit by
 15 preparing an answer to the complaint, advising [the client] of [his or her]
 16 legal options and preparing [the client] to appear at trial."

16 Persels' Request for Judicial Notice, Ex. A. Given that Persels plainly was
 17 providing legal services – and *only* legal services – the Amended Complaint does
 18 not state a claim for relief against Persels or its partners, and should be dismissed.
 19

20 **D. Plaintiffs' Remaining Arguments – Including Their Misplaced Reliance
 21 On The RPCs – Similarly Fail.**

22 Plaintiffs' attempt to plead an alternative claim for relief based on alleged
 23 violations of the Rules of Professional Conduct ("RPCs") (such as the claimed
 24 unsupervised use of paraprofessionals and unauthorized practice of law) similarly
 25

26 REPLY TO MOTION TO DISMISS BY PERSELS & ASSOCIATES, NEIL
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1 fails as a matter of law. The alleged RPC violations are not actionable and do not
 2 provide a private remedy *under any theory*. *See Hizey v. Carpenter*, 119 Wn.2d
 3 251, 259, 262, 830 P.2d 646 (1992). The court in *Hizey* was explicit on this point:

5 [M]ost courts . . . hold violations of the CPR or RPC do not give
 6 rise to an independent cause of action against an attorney.

7 The result of such holdings, with which we concur, has been that
 8 breach of an ethics rule provides only a public, e.g., disciplinary,
 9 remedy and not a private remedy.

10 *Id.* at 259 (citations omitted); *see also id.* at 261 (RPCs “were never intended as a
 11 basis for civil liability”). *Hizey* plainly bars private suits for damages based on
 12 RPCs under any theory of civil liability. Other Washington courts have similarly
 13 so held.⁴

14 The plaintiff in *Hizey* also argued that “even if a violation of the CPR or
 15 RPC does not *create* a cause of action, such violation nonetheless provides
 16

17
 18 ⁴ *See Kwiatkowski v. Drews*, 142 Wn. App. 463, 482, 176 P.3d 510 (2008)
 19 (“As to [plaintiff’s] assertion that the Banks’ attorneys violated the RPCs by failing
 20 to file required documents, the RPCs do not purport to set the standard for civil
 21 liability;” dismissing all civil claims) (citing *Hizey*, 119 Wn.2d at 258); *Oreskovich*
 22 *v. Eymann*, No. 56334-3-I, 2005 Wash. App. LEXIS 2425, at *7 (Wash. Ct. App.
 23 Sept. 19, 2005) (“The complaint also alleges violations of the Rules for Lawyer
 24 Discipline. That cause of action fails because those rules provide only a public,
 25 disciplinary remedy, not a private remedy.” (*citing Hizey*, 119 Wn. 2d at 258)).
 26

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1 evidence of malpractice.” 119 Wn. 2d at 259. The Washington Supreme Court
 2 rejected this argument as well. “We disagree with plaintiffs’ . . . position that
 3 violation of the CPR or RPC may be used as evidence of malpractice.” *Id.* at 260.
 4 Plaintiffs cite to *Cotton v. Kronenberg*, 111 Wn. App. 258, 44 P.3d 878 (2002),
 5 and *Simburg, Ketter, Sheppard & Purdy, L.L.P. v. Olshan*, 97 Wn. App. 901, 988
 6 P.2d 467 (1999), which allowed evidence of RPC violations in a claim for breach
 7 of fiduciary duty and in a fee dispute. To the extent there is a conflict between
 8 these decisions and the second holding in *Hizey*, *Hizey* controls.
 9

10 In any event, reference to the RPCs does nothing to save the Amended
 11 Complaint from dismissal under Rule 8, much less Rule 9(b). The RPCs
 12 specifically *allow* the practices Plaintiffs challenge and thus make their theories
 13 even more implausible. See RPC 5.3 & cmt. 1; RPC 5.5 cmt. 2 (authorizing the
 14 use of non-lawyers under proper supervision); RPC 5.5(c)(1) & cmt. 6 (authorizing
 15 lawyers admitted in other jurisdictions to provide legal services in Washington in
 16 association with lawyers licensed here). Plaintiffs’ reliance on the RPCs does not
 17 save their defective complaint from dismissal as a matter of law.
 18

19 Plaintiffs’ attempt to assert a common-law claim of “aiding and abetting”
 20 violations of the CPA or breaches of fiduciary duties similarly fails. No such cause
 21 of action exists here. See *Cent. Bank of Denver, N.A. v. First Interstate Bank of*
 22

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1 *Denver, N.A.*, 511 U.S. 164, 181 (1994) (“Aiding and abetting is [a] . . . **criminal**
 2 law doctrine;” refusing to imply a private civil claim for aiding and abetting claim
 3 under 10b-5 of the Securities Exchange Act of 1934) (emphasis added); *Freeman*
 4 *v. DirecTV, Inc.*, 457 F.3d 1001, 1004-06 (9th Cir. 2006) (refusing to imply a
 5 private civil claim for aiding and abetting violations of the Electronic
 6 Communications Privacy Act, 18 U.S.C. §§2702, 2707); *Petry v. Wells Fargo*
 7 *Bank, N.A.*, 597 F. Supp. 2d 558, 565 (D. Md. 2009). This claim, like the others,
 8 fails as a matter of law and should be dismissed with prejudice at this time.
 9
 10

12 Finally, with regard to the individual claims against Defendants Neil Ruther
 13 and Jimmy Persels, the Amended Complaint neither offers any jurisdictional **facts**
 14 to support this Court’s personal jurisdiction over those individuals nor pleads **facts**
 15 plausibly showing their potential individual liability. *See* RCW 25.15.060
 16 (members of a limited liability company are personally liable only as “set forth in
 17 established case law with regard to piercing the corporate veil”). In their Response
 18 Brief (at 27), Plaintiffs baldly claim that Neil Ruther and Jimmy Persels
 19 “personally entered into agreements with thousands of Washington consumers as a
 20 front for the CareOne Defendants to evade Washington law,” but the Retainer
 21 Agreements demonstrate otherwise. They were entered between Persels &
 22 Associates and individual clients, and were signed by Neil Ruther on Persels &
 23
 24
 25
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1 Associates' behalf. *See* Persels' Request for Judicial Notice, Ex. A. For all these
 2 reasons, the individual claims against Neil Ruther and Jimmy Persels should be
 3 dismissed as well.

5 **III. CONCLUSION**

6 For the reasons stated, the Amended Complaint should be dismissed with
 7 prejudice as to Persels & Associates and individual Defendants Neil Ruther and
 8 Jimmy Persels.

10 DATED: March 24, 2011

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Certificate of Service

I hereby certify that the foregoing was electronically filed with the Clerk of Court using the CM/ECF system, which will send notification of such filing to the following ECF participants:

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